



## PRESS RELEASE

July 2008

### **SAGE AND INVU SIGN EXCLUSIVE SUPPORT AGREEMENT WITH LINDENHOUSE**

*Reseller to take over support for Sage Document Management (powered by Invu)*

**Manchester, UK – July 2008** – Sage's Accountants' Division and Invu, a digital document management company have announced a new partnership with Lindenhouse Software, to sell and provide future customer support for Sage Document Management (powered by Invu). Starting from 1st of August 2008, Lindenhouse will become the only authorised partner for Sage's document management software.

Under the agreement Lindenhouse will provide a team of highly qualified field engineers to carry out site installations, as well as offering customer training and a dedicated customer helpdesk.

"At Sage we are constantly looking for ways to improve the products and services that we offer our customers, and while our own skills lie in the provision of compliance and practice management software we recognize Lindenhouse's strong expertise in selling and supporting Invu-powered software products," explains Sage's Accountants' Division Managing Director, Greg Ford.

Lindenhouse Software has been working with Invu for more than eight years. The company is Invu's largest reseller with over 1400 installations and they pride themselves on delivering solutions individually tailored to meet the needs of their clients. They were the first to have achieved the Invu Centre of Excellence

"We are delighted to be working with Sage, and confident that our expertise in the accountancy marketplace and our long-standing relationship with Invu will ultimately benefit the end users," comments Sales Director Alison Jackson.

"Our recent YouGov research showed that only a quarter of all accountants have a digital document management in place but it also showed that accountants, unlike other sectors, are more aware of the inherent benefits that such a solution can bring," explained David Morgan, CEO, Invu. "This is a huge opportunity for both Sage and Invu and by working with Lindenhouse, we will be able to give accountants the support and training that they need to reduce the amount of time they waste trying to retrieve mislaid or lost documents."

For more information please visit [www.Sage.co.uk/accountants](http://www.Sage.co.uk/accountants).

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## About Sage

Sage (UK) Ltd is a subsidiary of The Sage Group plc, a leading international supplier of business management software solutions. Formed in 1981, the Group was floated on the stock exchange in 1989 and now employs over 10,000 people worldwide in its market leading companies throughout Europe and the USA. Further press information is available at [www.sagepresscentre.co.uk](http://www.sagepresscentre.co.uk) or at [www.sage.co.uk](http://www.sage.co.uk)

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## About Lindenhouse

Lindenhouse provides easy to use, quality compliant scanning and document management solutions to the financial services industry. We specialise in integration with the leading back office providers and have over 1400 installations. We cater from entry level compliant scanning requirements ("Virtual Cabinet") to full document management and business process workflow (Invu). Lindenhouse are the worlds largest Invu Premier Partner and holder of the first ever Invu Centre of Excellence Award. Our solutions save time and money and also improve the level of service offered to clients and negate the need for physical paper storage. For more information, see [www.lindenhouse.co.uk](http://www.lindenhouse.co.uk)

## About Invu

Invu [LSE, AIM, Symbol: INVU] develops, markets and sells software (under the brand name of Invu) for the electronic management of all types of information and documents, such as forms, correspondence, literature, faxes, e-mail, technical drawings, electronic files and web pages. Invu targets the small-to-medium size enterprise ('SME') market and individual departments of larger organisations with a range of products which the Directors believe strongly adhere to Invu's brand values of ease of use, high quality and price performance.

Founded in 1997 and based in Northampton, Invu has 68 employees and operates in the UK, Ireland, The Netherlands, South East Asia, Australia, the United States of America and Nigeria. Invu's products have been sold to over 4,000 customers, representing more than 75,000 licensed users. Invu has a proven reseller business model and has established a network of more than 166 Value Added Resellers, 14 of which are in Benelux.

Invu is a Microsoft Gold Certified Partner and a member of the Business Application Software Developers Association (BASDA). Its version 5.4 and Series 6 software have been accredited by the Institute of Chartered Accountants in England & Wales (ICAEW). In January 2006 Invu became the first DDM ISV to join SAP's portfolio and is certified for integration with SAP Business One. In



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**INVU:**

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September 2006, the Invu Series 6 product was selected by Sage to be marketed by them into the Professional Adviser market in the UK.

For further information on how Invu can benefit your business, please contact us on +44(0)1604 859893, or email us at [info@invu.net](mailto:info@invu.net). Alternatively visit our website at [www.invu.net](http://www.invu.net).

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